



April 19, 2018

Dear [CEO]:

The American Hospital Association (AHA), Federation of American Hospitals (FAH), and American Society of Health-System Pharmacists (ASHP) are fielding a survey to all member hospitals and health systems to collect quantitative, representative data on pharmaceutical spending and the impact of drug shortages. This information is critical to our efforts to educate policymakers and the public about the challenge of high and rising drug prices, and achieve sustainable drug pricing.

We have heard you: increasing and unpredictable spending on drugs and ongoing drug shortages are having an immense impact on hospitals and health systems. Our members report challenges accessing the drugs they need to care for patients and having to make tradeoffs to manage their operating budgets in light of dramatically higher drug costs.

In response to these concerns, the AHA, FAH, and ASHP are advocating for solutions with Congress and the Administration. To support these efforts, we need specific data to quantify the impact that challenges related to prescription drugs are having on your hospital. This data collection will update the [AHA/FAH drug study](#) released in 2016 that looked solely at inpatient drug spending, and also incorporate emerging issues related to outpatient drug spending and drug shortages. **Only aggregated results may be shared with policymakers and the media. Individual hospital data will not be shared.**

Please use the link below to complete this online survey on behalf of your [hospital/system]. You may forward the link and log-in information on to another individual in your organization to complete the survey.

To ensure your hospital's information is included in our analysis, please respond to the survey by Friday, May 11. If you have any questions, please contact AHA Survey Support at [surveysupport@aha.org](mailto:surveysupport@aha.org) or [\(800\) 530-9092](tel:8005309092).

Thank you for your time and support of this important effort.

Sincerely,

Richard J. Pollack  
President and CEO  
American Hospital Association

Charles N. Kahn III  
President and CEO  
Federation of American Hospitals

Paul W. Abramowitz  
Chief Executive Officer  
American Society of Health-System Pharmacists