

# DELEGATES

## Role Playing Script Delegate Primer 2026

**Objective:** Provide an opportunity to demonstrate some of the basic parliamentary procedures used routinely in sessions of the House of Delegates.

**Instructions:** This script follows the House of Delegates Agenda for Day 1. Moderator will play the Chair. Attendees will be required to play the Board Liaison and Delegates 1-7. Before role play begins, the moderator should outline the following process for considering policy recommendations:

- 1) Motion to adopt all proposed policies (Board liaison)
  - 2) Consideration of proposed policies in order (Chair)
  - 3) Motion to amend policy recommendations (by delegates)
  - 4) Motion on the main question (to adopt as amended or as presented) (by Chair)
  - 5) Motion to make nonsubstantive (editorial) suggestion (by delegates)
- 

**Chair:** Welcome to the first June meeting of the 78th Session of the House of Delegates of ASHP. I declare this House officially convened for the purpose of addressing the policies of ASHP.

**Chair:** The next item on the agenda is the consideration of the Board Reports on Policy Recommendations. ASHP is served by five councils that present the bulk of policy recommendations. Membership component groups, such as sections and forums, also have a role in ASHP policy development. The respective Board Liaison will present the report from each council, section, or forum. Each group's policy recommendations will be moved as a block. Without objection, the House will consider the proposed policies in the order presented in the Board Reports

## Delegate Primer Role Playing Script (DELEGATES)

on Councils. I will recognize any delegate wishing to propose an amendment, but I ask that one of the delegates who proposed an amendment included in the Report on Proposed Amendments discussed at the First Delegates Caucus seek recognition to propose that amendment. Please note that it is not necessary to propose a formal amendment for minor wording changes or other nonsubstantive changes that would not affect the meaning of the proposed policy. Please seek recognition to propose such a change and the House will consider it.

Each delegate wishing to speak is asked to proceed to a microphone and state their name and constituency represented after being recognized.

**Chair:** The House will now hear from the Board Liaison who will present the report from the Council on Pharmacy Management. Mr./Ms. Board Liaison.

**Board Liaison:** Mister Chair, I move adoption of the policy proposals 1 through 3 from the Council on Pharmacy Management.

**Chair:** No second is required. Without objection, the House will consider each policy recommendation separately in the order they are contained in the Board Report for discussion and possible amendment.

**Chair:** At this time, I request that one of the delegates who proposed an amendment to Council on Pharmacy Management policy recommendation 1, Pharmaceutical Distribution Systems, contained in the Report on Proposed Amendments seek recognition.

[Delegate 1 approaches the microphone.]

## Delegate Primer Role Playing Script (DELEGATES)

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 1:** Mister Chair, my name is [state name and constituency represented], and I propose an amendment to Policy 1, Pharmaceutical Distribution Systems. I propose to end the first clause with the words, “*timely delivery of drug products*” and remove the subsequent long list and move it to the rationale. In the third clause, I suggest striking out “*Drug Supply Chain Security Act*” and inserting “*all applicable laws.*”

**Chair:** Is there a second?

[Someone from the audience seconds the amendment.]

The proposed amending language is projected on the screen at the front of the room as follows:

To support drug distribution business models that meet the requirements of hospitals and health systems with respect to availability and timely delivery of products, ~~minimizing short-term outages and long-term product shortages, managing and responding to product recalls, fostering product handling and transaction efficiency, preserving the integrity of products as they move through the supply chain, and maintaining affordable service costs~~; further,

To oppose manufacturers, distributors, and wholesalers restricting or making availability of drug products contingent on how those products are used; further,

To oppose manufacturers, distributors, and wholesalers restricting or making availability of drug products contingent on how those products are used; further,

## Delegate Primer Role Playing Script (DELEGATES)

To encourage selection of a wholesale distributor that (1) purchases products only from a manufacturer before distribution to the purchasing end user; (2) is licensed in the state where it is conducting business; (3) complies with all applicable laws ~~the Drug Supply Chain Security Act~~; (4) is accredited under the National Association of Boards of Pharmacy Verified-Accredited Wholesale Distributors program; and (5) uses information systems that are interoperable with common types of pharmacy systems.

It is moved and seconded to amend proposed policy 1 by deleting everything after the word “*products*” in clause 1 and striking out “*Drug Supply Chain Security Act*” in clause 3 and inserting “*all applicable laws.*”

Does the maker of the motion wish to speak to the motion?

**Delegate 1:** Yes, Mister Chair.

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 1:** I think the phrase “*Drug Supply Chain Security Act*” is too limiting. I think ASHP should advocate for compliance with all applicable laws, not just the DSCSA.

**Chair:** Is there further discussion on the amendment?

[Delegate 3 approaches the microphone.]

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 3:** Mister Chair, my name is [state name and constituency represented], and I support this amendment because it broadens the policy.

## Delegate Primer Role Playing Script (DELEGATES)

**Chair:** Is there further discussion?

Are you ready for the question?

The question is on amending policy 1 by deleting everything after the word “*products*” in clause 1, striking out “*Drug Supply Chain Security Act*” in clause 3, and inserting “*all applicable laws.*” The amended language is projected on the screen at the front of the room.

Those in favor of adopting this amendment to the first and third clauses of proposed policy 1 say “aye.” [Most delegates say “aye.”]

Those opposed, say “no.” [No delegate says “no.”]

The “ayes” have it, and the amendment is adopted.

The question is now on the main motion, adoption of proposed policy 1, as amended. The amended language is projected on the screen at the front of the room.

Is there discussion on the main motion, as amended?

[Delegate 4 approaches the microphone.]

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 4:** Mister Chair, my name is [state name and constituency represented], and I move to amend proposed policy 1 by adding “*by patients*” in the second clause after “*used.*”

**Delegate 6:** Second.

## Delegate Primer Role Playing Script (DELEGATES)

**Chair:** It is moved and seconded to amend by adding “*by patients*” after “*used*” in the second clause.

If the amendment is adopted, the second clause of proposed policy 1 will read “*To oppose manufacturers, distributors, and wholesalers making availability of drug products contingent on how those products are used by patients; further,*” The amended language is projected on the screen at the front of the room:

To support drug distribution business models that meet the requirements of hospitals and health systems with respect to availability and timely delivery of products, ~~minimizing short-term outages and long-term product shortages, managing and responding to product recalls, fostering product handling and transaction efficiency, preserving the integrity of products as they move through the supply chain, and maintaining affordable service costs~~; further,

To oppose manufacturers, distributors, and wholesalers restricting or making availability of drug products contingent on how those products are used by patients; further,

To encourage selection of a wholesale distributor that (1) purchases products only from a manufacturer before distribution to the purchasing end user; (2) is licensed in the state where it is conducting business; (3) complies with all applicable laws ~~the Drug Supply Chain Security Act~~; (4) is accredited under the National Association of Boards of Pharmacy Verified-Accredited Wholesale Distributors program; and (5) uses information systems that are interoperable with common types of pharmacy systems.

The question is on adding “*by patients*” in clause 2 after “*used.*”

## Delegate Primer Role Playing Script (DELEGATES)

Does the maker of the motion wish to speak to the motion?

[Motion-maker (Delegate 4) does not seek recognition.]

[Delegate 5 approaches the microphone.]

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 5:** My name is [state name and constituency represented]. I move to amend this proposed policy 1 by striking out "*hospitals and*" in the first clause.

**Delegate 2:** Second.

**Chair:** It is moved and....

[Delegate 6 approaches the microphone.]

**Delegate 6:** Mister Chair, Point of Order.

**Chair:** The delegate at microphone 1 will state the Point of Order.

**Delegate 6:** [state name and constituency represented]. There currently is an amendment to the main motion on the floor. The second amendment cannot be offered because it doesn't relate to the text of the amendment currently on the floor. Is that correct?

**Chair:** The Point of Order is well taken. It is my ruling that the second amendment is not in order because it is an amendment to the main motion and does not propose to amend the text of the amendment currently under consideration. We will proceed with the amendment to add "by patients" after "used" in the second clause as displayed on the screen, which has been

## Delegate Primer Role Playing Script (DELEGATES)

moved and seconded. The delegate with the additional amendment may return to the microphone to offer their amendment later, when amendments to the main motion are again in order.

The motion before you now is the amendment from Delegate at microphone 1, which would amend proposed policy 1 by adding “*by patients*” after “*used*” in the second clause.

Is there discussion?

Are you ready for the question? The amended language is projected on the screen at the front of the room.

The question is on adding “*by patients*” in line 8 after “*used*.”

Those in favor of adding “*by patients*” in line 8 after “*used*” say “aye.” [Most delegates say “aye.”]

Those opposed, say “no.” [No delegate says “no.”]

The “ayes” have it, and the amendment is adopted.

The question is again on the main motion, adoption of proposed policy 1, as amended. The amended language is projected on the screen at the front of the room.

Is there further discussion?

[Delegate 5 approaches the microphone.]

**Chair:** The delegate at microphone 1 is recognized.

## Delegate Primer Role Playing Script (DELEGATES)

**Delegate 5:** My name is [name and constituency represented]. I move to amend this proposed policy 1 by striking out “*hospitals and*” in the first clause.

**Delegate 1:** Second.

**Chair:** It is moved and seconded to amend proposed policy 1 by striking out “*hospitals and*” in the first clause.

If the amendment is adopted, the first several lines of proposed policy 1 would read “*To support drug distribution business models that meet the requirements of health systems with respect to...*” The amended language is projected on the screen at the front of the room:

To support drug distribution business models that meet the requirements of ~~hospitals and~~ health systems with respect to availability and timely delivery of products, ~~minimizing short-term outages and long-term product shortages, managing and responding to product recalls, fostering product-handling and transaction efficiency, preserving the integrity of products as they move through the supply chain, and maintaining affordable service costs~~; further,

To oppose manufacturers, distributors, and wholesalers restricting or making availability of drug products contingent on how those products are used by patients; further,

To encourage selection of a wholesale distributor that (1) purchases products only from a manufacturer before distribution to the purchasing end user; (2) is licensed in the state where it is conducting business; (3) complies with all applicable laws ~~the Drug Supply Chain Security Act~~; (4) is accredited under the National Association of Boards of Pharmacy Verified-Accredited Wholesale Distributors

## Delegate Primer Role Playing Script (DELEGATES)

program; and (5) uses information systems that are interoperable with common types of pharmacy systems.

The question is on striking out “*hospitals and*” in the first clause.

Does the maker of the motion wish to speak to the motion?

[Delegate 5 does not seek recognition.]

[Delegate 7 approaches the microphone.]

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 7:** My name is [name and constituency represented]. I urge delegates to vote against this amendment because it is important that the business models support the needs of individual hospitals as well as health systems.

**Chair:** Is there further discussion?

Are you ready for the question?

The question is on striking out “*hospitals and*” in clause 1. The amended language is projected on the screen at the front of the room.

Those in favor of striking out “*hospitals and*” in the first clause say “aye.” [No delegates say “aye.”]

Those opposed, say “no.” [Most delegates say “no.”]

The “no’s” have it, and the amendment is not adopted.

## Delegate Primer Role Playing Script (DELEGATES)

The question is again on the main motion, adoption of proposed policy 1, as amended. The amended language is projected on the screen at the front of the room:

To support drug distribution business models that meet the requirements of hospitals and health systems with respect to availability and timely delivery of products, ~~minimizing short-term outages and long-term product shortages, managing and responding to product recalls, fostering product handling and transaction efficiency, preserving the integrity of products as they move through the supply chain, and maintaining affordable service costs~~; further,

To oppose manufacturers, distributors, and wholesalers restricting or making availability of drug products contingent on how those products are used by patients; further,

To encourage selection of a wholesale distributor that (1) purchases products only from a manufacturer before distribution to the purchasing end user; (2) is licensed in the state where it is conducting business; (3) complies with all applicable laws ~~the Drug Supply Chain Security Act~~; (4) is accredited under the National Association of Boards of Pharmacy Verified-Accredited Wholesale Distributors program; and (5) uses information systems that are interoperable with common types of pharmacy systems.

Is there further discussion?

Are you ready for the question?

The question is on the adoption of proposed policy 1, as amended, projected on the screen in the front of the room with amendments to clauses 1, 2, and 3.

## Delegate Primer Role Playing Script (DELEGATES)

**Chair:** Those in favor of adopting proposed policy 1, as amended, say “aye.” [All delegates say “aye.”] Those opposed, say “no.” [No delegates say “no.”]

The “ayes” have it, and the motion, as amended, is adopted. Policy 1, as amended, is approved.

**Chair:** We will now consider amendments to Council on Pharmacy Management proposed policy 2, Pharmacy Department Business Partnerships. There were no amendments proposed in advance of the meeting to be included in the Report on Proposed Amendments. Does any delegate wish to be recognized to propose an amendment to policy recommendation 2?

[No delegates speak.]

**Chair:** Seeing no one asking to be recognized for the purpose of amendment, the question is on the policy recommendation as presented in the Board Report. The policy recommendation is projected on the screen.

Is there further discussion?

[No delegates speak.]

Are you ready for the question?

The question is on the adoption of proposed policy 2, as presented. Those in favor of adopting proposed policy 2 as presented say “aye.” [All delegates say “aye.”] Those opposed, say “no.” [No delegates say “no.”]

The “ayes” have it, and the motion is adopted. Policy 2, as presented, is approved.

## Delegate Primer Role Playing Script (DELEGATES)

**Chair:** We will now consider amendments to Council on Pharmacy Management proposed policy 3, Intimidating or Disruptive Behaviors. There were no amendments proposed in advance of the meeting to be included in the Report on Proposed Amendments. Does any delegate wish to be recognized to propose an amendment to policy recommendation 3?

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 2:** Mister Chair my name is [name and constituency represented]. I move to amend proposed policy 3 by striking out “the pharmacist” in line 1 and inserting “pharmacists.”

**Chair:** This proposed amendment appears to be non-substantive and in the nature of an editorial change. Without objection, I ask the delegate to provide a copy of this wording change to the ASHP staff at the table at the side of room, and the Board of Directors will review this suggestion and report on this request at the second meeting of the House.

**Chair:** Is there further discussion about proposed policy 3?

Are you ready for the question?

The question is on the adoption of proposed policy 3, Intimidating or Disruptive Behaviors.

Those in favor of adopting proposed policy 3 say “aye.” [Most delegates say “aye.”] Those opposed, say “no.” [No delegates say “no.”]

## Delegate Primer Role Playing Script (DELEGATES)

The “ayes” have it, and the motion is adopted. Policy 3 is approved, with the minor editorial change suggested by the delegate.

**Chair:** The next item on the agenda is the report of the ASHP Treasurer. After the report is presented, there will be an opportunity for delegates to ask questions.

**Chair:** The report of the Treasurer is followed on the agenda by recommendations of delegates. Please remember that the purpose of a recommendation is to request further consideration of an issue. This is not the time to debate specific issues or introduce matters that will be considered under specific agenda items of the House.

The Board of Directors will review and refer your recommendations through the policy-development process. The results will be reported to the House next year.

Delegates are requested to approach the microphone and state the title of the recommendation only--not the background information.

After stating your recommendation, please provide a copy of it to Secretary Calabrese, who is standing in the front of the House.

Is there anyone who wishes to speak at this time?

The delegate at microphone 1 is recognized.

**Delegate 5:** Mister Chair, My name is [name and constituency represented]. I recommend “that ASHP advocate for a larger role for pharmacists in hospice and palliative care.”

## Delegate Primer Role Playing Script (DELEGATES)

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 6:** My name is [name and constituency represented]. I recommend “That ASHP support ASHP state affiliates in advocating for expanded scopes of practice.”

**Chair:** The delegate at microphone 1 is recognized.

**Delegate 7:** Mister Chair, My name is [name and constituency represented]. I recommend “that ASHP bring this primer to a close.”

**Chair:** Thank you, delegates.